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**Commercial Design Services**

**WELCOME TO OUR  
FAMILY TRADITION**

COMMERCIAL DESIGN SERVICES

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# Welcome to **HAMERNICK'S**

**Chosen by Locals, Loved for a Reason**

Family-owned since 1947, Hamernick's has grown from a small St. Paul shop into a leading flooring provider across Minnesota and Western Wisconsin. We offer high-quality, in-stock flooring with expert design support, accurate estimating, and professional installation for multi-housing, residential, and commercial spaces.

Since 2000, Lynn and Ted Natus have expanded the family legacy, building Hamernick's into a trusted name in the commercial design space. From office build-outs to hospitality renovations, we partner with businesses, contractors, and architects to deliver stylish, durable, and functional flooring solutions—on time and on budget.





Meet Our Designer

# *Julie Pirie*

With 30 years of industry experience, Julie Pirie is a seasoned commercial interior designer and project manager who brings strategy, style, and precision to every project.

For over two decades at Hamernick's Flooring Solutions, she's led everything from office remodels to large-scale commercial builds. Julie's deep product knowledge, design expertise, and hands-on leadership ensure every space is both beautiful and built to last.

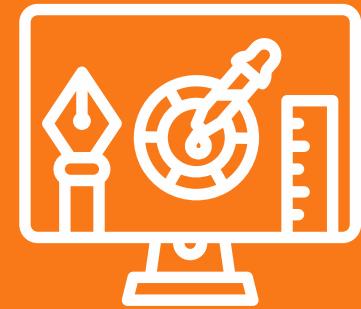
Known for her clear communication and client-first mindset, she consistently delivers innovative, on-time, and on-budget results.

**Contact Today!**

# FROM CONCEPT TO COMPLETION:

## *Inside the Project Path*

01



### Design Development

We consult with clients to create tailored, functional designs that go beyond flooring and align with the full vision of the space.

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### Bidding & Preparation

After design approval, we plan, bid, and prep—coordinating materials, timelines, and budgets for a seamless installation.

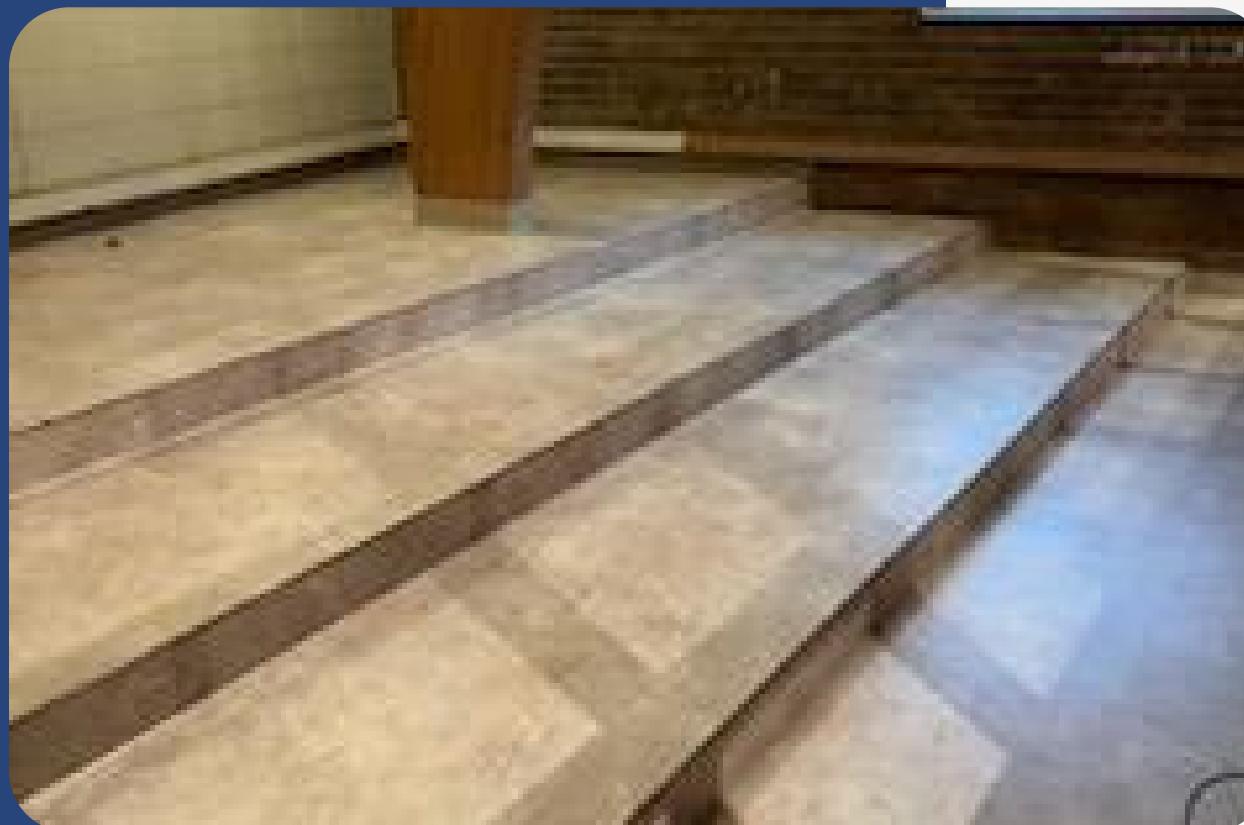
03



### Installation & Completion

We manage installation from start to finish—overseeing crews, timelines, and budgets to deliver a seamless, high-quality result.

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## Step One: **DESIGN DEVELOPMENT**

The process begins with a thorough consultation to understand the unique needs, goals, and branding of the space.

Our designers collaborate with clients, architects, and contractors to create tailored design concepts that go beyond flooring—incorporating elements like wallcoverings, lighting, furniture, and artwork.

Material selections are curated to suit both aesthetics and functionality, ensuring every detail aligns with the overall vision.

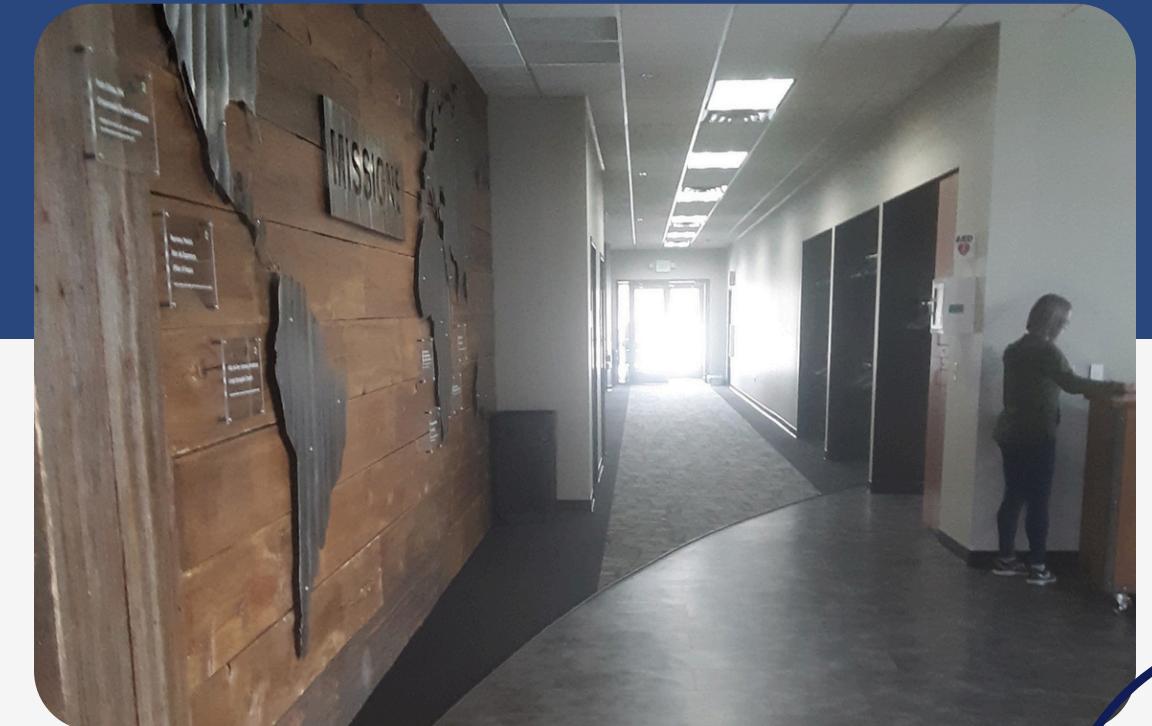
Throughout this phase, we prioritize both creativity and practicality, resulting in cohesive and efficient designs.



## Step Two: **BIDDING & PREPARATION**

Once the design is finalized, we move into project planning and bidding. This includes generating detailed material specifications and finish schedules to support accurate bids. We provide value-engineered flooring options that align with budget expectations without compromising quality.

Our team coordinates with subcontractors and suppliers to ensure product availability and lead time alignment. Every step is documented and prepared with precision, setting the foundation for a smooth installation process.



## Step Three: **INSTALLATION & COMPLETION**

Our project managers oversee every aspect of the installation phase—from coordinating deliveries to managing on-site crews and timelines.



We ensure the work is completed to spec, on schedule, and within budget. Communication with clients remains consistent throughout, allowing for any adjustments or updates to be handled proactively. The end result is a polished, functional space that meets the original design intent and exceeds client expectations.



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## GENERATIONS OF QUALITY & **CRAFTSMANSHIP**

*Flooring Solutions We Offer*

- Carpet
- Tile
- Rubber Flooring
- Luxury Vinyl Plank (LVP)
- Gypcrete Repairs
- Vinyl
- Laminate

# Meet Our COMMERCIAL DESIGN Team



## **Ted Natus**

CEO & Vice President

Guiding our vision and  
strategic growth.



## **Julie Pirie**

Designer & Project Manager

Creating innovative  
solutions and managing  
projects with client  
collaboration.



## **Nancy Hagert**

Designer & Project Manager

Creating innovative  
solutions and managing  
projects with client  
collaboration.



## **Samantha Krohn**

Assistant Project Manager

Supporting project  
execution and  
coordination.

# MORE THAN FLOORS – *FEEL THE HAMERNICK'S DIFFERENCE*

When you shop with Hamernick's, you get more—  
you become part of our family.

As one of the largest flooring stores, we're proud of our  
strong community roots and commitment to family values.  
There's a reason we've earned the trust of so many.





# CONTACT

## *Julie Pirie*

We look forward to working with you! Our team delivers thoughtful, efficient solutions tailored to your vision from start to finish.



### Phone

Direct: 651-435-4287



### Email

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### Website

[www.hamernicks.com](http://www.hamernicks.com)



### Location

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Saint Paul, MN 55117

